

3rd Quarter FY2023 Consolidated Financial Results

November 2, 2023

(Amounts are rounded down to the nearest million yen)

1. Consolidated Results for 3rd quarter FY2023 (January 1, 2023 through September 30, 2023)

(1) Consolidated financial results (% of change from previous 3rd quarter)

	Net Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q FY2023	51,783	8.5	10,182	15.9	10,515	12.6	7,956	16.6
3Q FY2022	47,716	-	8,788	-	9,340	-	6,823	-

(Note) Comprehensive profit: 3Q FY2023: 10,637 million yen [7.0%] / 3Q FY2022: 9,941 million yen [-%]

	Quarterly net profit per share –Basic		Quarterly net profit per share –Diluted	
	Yen		Yen	
3Q FY2023	380.59		-	
3Q FY2022	326.96		-	

(2) Consolidated financial position

	Total assets		Total net assets		Ratio of net assets	
	Million yen		Million yen		%	
3Q FY2023	86,015		68,650		79.8	
FY2022	75,556		60,574		80.2	

(Reference) Shareholders' equity: 3Q FY2023: 68,650 million yen / FY2022: 60,574 million yen

2. Cash dividends

	Cash dividends per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Annual
	Yen				
FY2022	-	30.00	-	90.00	120.00
FY2023	-	35.00	-		
FY2023 (forecast)			-	90.00	125.00

* Year-end dividends for 2022 include commemorative dividends of 5 yen.

(Note) Revision of cash dividend forecast for this period: None

3. Forecast of consolidated results for FY2023 (January 1, 2023 through December 31, 2023)

(% of change from FY2022)

	Net Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2023	71,000	11.9	12,500	13.2	12,700	10.5	9,400	12.6	449.58

(Note) Revision of forecast for this period: None

Consolidated financial statements

(1) Consolidated balance sheets

(Amount: Million yen)

	FY2022 (As of December 31, 2022)	3rd quarter FY2023 (As of September 30, 2023)
Assets		
Current assets		
Cash and deposits	29,948	31,091
Notes and accounts receivable - trade	9,279	13,824
Electronically recorded monetary claims - operating	1,848	1,584
Finished goods	7,531	7,969
Work in process	4,023	5,039
Raw materials and supplies	1,443	2,166
Other	1,360	1,388
Allowance for doubtful accounts	(129)	(74)
Total current assets	55,305	62,989
Non-current assets		
Property, plant and equipment		
Buildings and structures	14,638	15,655
Accumulated depreciation	(10,026)	(10,837)
Buildings and structures, net	4,611	4,818
Machinery, equipment and vehicles	22,174	24,064
Accumulated depreciation	(17,998)	(19,573)
Machinery, equipment and vehicles, net	4,176	4,490
Tools, furniture and fixtures	20,796	21,630
Accumulated depreciation	(18,504)	(19,005)
Tools, furniture and fixtures, net	2,291	2,625
Land	1,186	1,215
Other	1,216	2,253
Total property, plant and equipment	13,482	15,402
Intangible assets	542	1,038
Investments and other assets		
Investment securities	5,533	4,987
Deferred tax assets	426	637
Other	291	986
Allowance for doubtful accounts	(26)	(26)
Total investments and other assets	6,225	6,585
Total non-current assets	20,250	23,026
Total assets	75,556	86,015

(Amount: Million yen)

	FY2022 (As of December 31, 2022)	3rd quarter FY2023 (As of September 30, 2023)
Liabilities		
Current liabilities		
Accounts payable - trade	2,233	4,595
Short-term borrowings	1,908	1,946
Accrued expenses	2,825	2,228
Income taxes payable	2,343	1,518
Other	3,376	4,277
Total current liabilities	12,685	14,566
Non-current liabilities		
Long-term borrowings	-	87
Deferred tax liabilities	567	851
Provision for share awards	368	360
Retirement benefit liability	1,033	1,134
Other	325	365
Total non-current liabilities	2,295	2,798
Total liabilities	14,981	17,365
Net assets		
Shareholders' equity		
Share capital	6,923	6,923
Capital surplus	7,537	7,432
Retained earnings	47,466	49,989
Treasury shares	(7,611)	(4,652)
Total shareholders' equity	54,316	59,692
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,154	1,294
Foreign currency translation adjustment	5,043	7,614
Remeasurements of defined benefit plans	59	48
Total accumulated other comprehensive income	6,258	8,958
Total net assets	60,574	68,650
Total liabilities and net assets	75,556	86,015

(2) Consolidated Statements of income

(Amount: Million yen)

	3rd quarter FY2022 (January 1, 2022 through September 30, 2022)	3rd quarter FY2023 (January 1, 2023 through September 30, 2023)
Net sales	47,716	51,783
Cost of sales	26,988	28,565
Gross profit	20,727	23,218
Selling, general and administrative expenses	11,939	13,036
Operating profit	8,788	10,182
Non-operating income		
Interest income	28	53
Dividend income	46	51
Rental income	11	11
Foreign exchange gains	373	81
Subsidy income	95	80
Other	119	197
Total non-operating income	674	476
Non-operating expenses		
Interest expenses	18	41
Loss on retirement of non-current assets	70	31
Other	34	70
Total non-operating expenses	122	142
Ordinary profit	9,340	10,515
Profit before income taxes	9,340	10,515
Income taxes	2,516	2,559
Profit	6,823	7,956
Profit attributable to owners of parent	6,823	7,956

(3) Consolidated Statements of Comprehensive Income

(Amount: Million yen)

	3rd quarter FY2022 (January 1, 2022through September 30, 2022)	3rd quarter FY2023 (January 1, 2023through September 30, 2023)
Profit	6,823	7,956
Other comprehensive income		
Valuation difference on available-for-sale securities	(164)	123
Foreign currency translation adjustment	3,328	2,568
Remeasurements of defined benefit plans, net of tax	(46)	(10)
Total other comprehensive income	3,117	2,681
Comprehensive income	9,941	10,637
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,941	10,637

(Segment Information)

Information on net sales and income by reportable segment

3rd quarter FY2022 (January 1, 2022 through September 30, 2022)

(Amount: Million yen)

	Reporting segment				Adjustment (Note 2)	Consolidated
	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total		
Net sales:						
Japan	4,462	792	3,738	8,992	-	8,992
North America	5,362	1,091	32	6,486	-	6,486
Europe	5,492	1,875	174	7,542	-	7,542
Asia	17,760	4,942	1,030	23,734	-	23,734
Other	881	79	-	960	-	960
Income from contracts with customers	33,958	8,781	4,975	47,716	-	47,716
Other income	-	-	-	-	-	-
Sales to external customers	33,958	8,781	4,975	47,716	-	47,716
Intersegment sales	-	-	-	-	-	-
Total	33,958	8,781	4,975	47,716	-	47,716
Segment profit	8,804	1,168	780	10,753	(1,964)	8,788

(Note)

1. Segment profit is adjusted to operating profit of consolidated statements of income.
2. Adjustment of segment profit totaled (1,964) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.

3rd quarter FY2023 (January 1, 2023 through September 30, 2023)

(Amount: Million yen)

	Reporting segment				Adjustment (Note 2)	Consolidated
	Photographic Products	Surveillance & FA Lenses	Mobility & Healthcare Products, Others	Total		
Net sales:						
Japan	5,911	575	3,397	9,884	-	9,884
North America	5,015	780	558	6,354	-	6,354
Europe	5,674	2,061	322	8,057	-	8,057
Asia	19,887	4,272	2,127	26,287	-	26,287
Other	1,143	54	-	1,198	-	1,198
Income from contracts with customers	37,633	7,744	6,405	51,783	-	51,783
Other income	-	-	-	-	-	-
Sales to external customers	37,633	7,744	6,405	51,783	-	51,783
Intersegment sales	-	-	-	-	-	-
Total	37,633	7,744	6,405	51,783	-	51,783
Segment profit	10,454	678	1,177	12,309	(2,127)	10,182

(Note)

1. Segment profit is adjusted to operating profit of consolidated statements of income.
2. Adjustment of segment profit totaled (2,127) million yen is due to unallocated operating expenses consisted principally of expenses related to general affairs, accounting and other departments of the Company.